



# Yaohai Bio-Pharma





**PART ONE**

# **Company Overview**

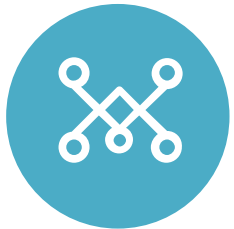
# About Us



- ◆ Founded in 2010, located in **China Medical City**
- ◆ The **1<sup>st</sup>** and **Biggest microbial CRTDMO**, end-to-end **solution provider** in China
- ◆ **500** team members

## Services:

- ◆ Focus on **recombinant proteins, peptides/polypeptides, enzymes, antibody fragments and nano-antibodies, plasmid DNA and mRNA, virus-like particle (VLP)...**
- ◆ Meet global customers' clinical and commercial needs in **biological drugs, biosimilars, vaccines and diagnostics for human and veterinary use**



## Platform:

- ◆ **cGMP Production Platform 7500+L, 20, 000+m<sup>2</sup> plant**
- ◆ The largest **GMP-level Plasmid** supplier in China
- ◆ **High-potency** Manufacturing Suite
- ◆ Bio-Safety Level 2 (**BSL-2**) lab for CDO



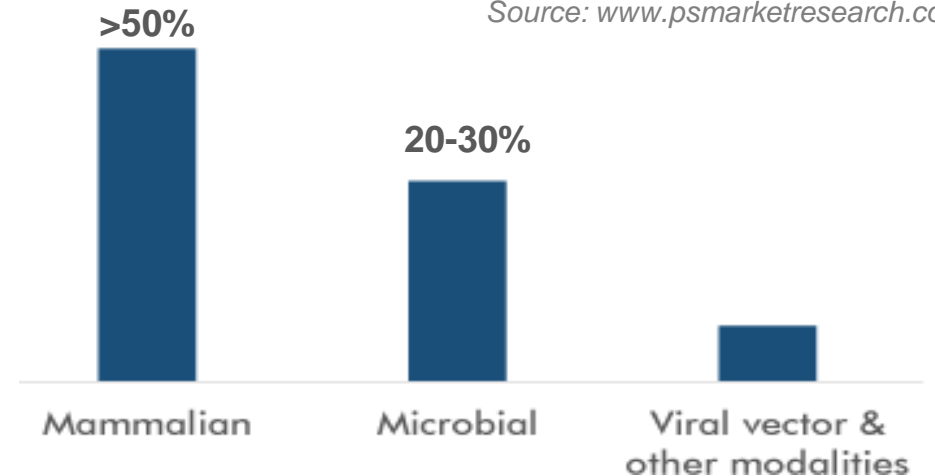
CDMO Market Growth Rate by Region (2022-2027)

Source: Mordor Intelligence



Global CDMO Market By Cell Line Type \$Million (2021)

Source: www.psmarketresearch.com



## Global Biologics CDMO Market

PRESCIENT & STRATEGIC INTELLIGENCE  
Where knowledge inspires strategy



Market Growth Will Accelerate at a CAGR (2021-2030)

10.3%

2021

\$13,173.7 Million

MARKET SIZE

2030

\$31,839.7 Million



GROWTH DRIVERS

- Heavy investment in healthcare infrastructure
- Increasing and aging population.

>44% APAC Held the Largest Market Share

# Position In The Industry

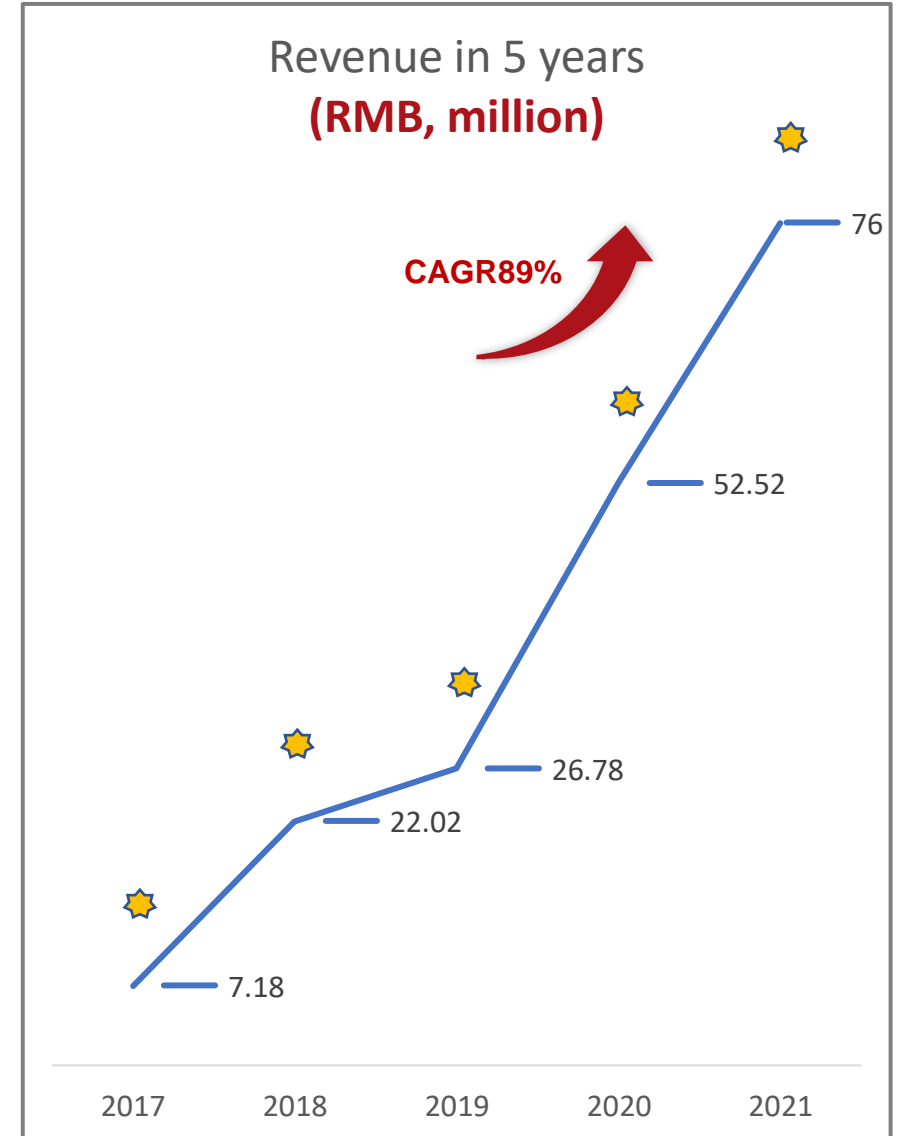
The First and Largest CDMO in Microbial expression system in China.



Top 1  
Number of  
serviced projects



Top 1  
Scale of  
production capacity  
(7500+L)



# Existing Capabilities



## G27

8, 000 m<sup>2</sup>, in production

DS Workshop I: **50-500L**, DS Workshop II: **50-200-1000-2000L**

DP Workshop I



## G29

10, 000 m<sup>2</sup>, in production

DS Workshop III: **50-100L**, DS Workshop IV: **50-500L**,

DS Workshop V: **50-200-500-2000L**,

DP Workshop II, Quality Control center



## Vaccine Engineering center

1, 000 m<sup>2</sup>, in production

Process Development Center



## G23

3, 000 m<sup>2</sup>, in production

YHNB (IVD), Innovation Center

## Beijing Branch

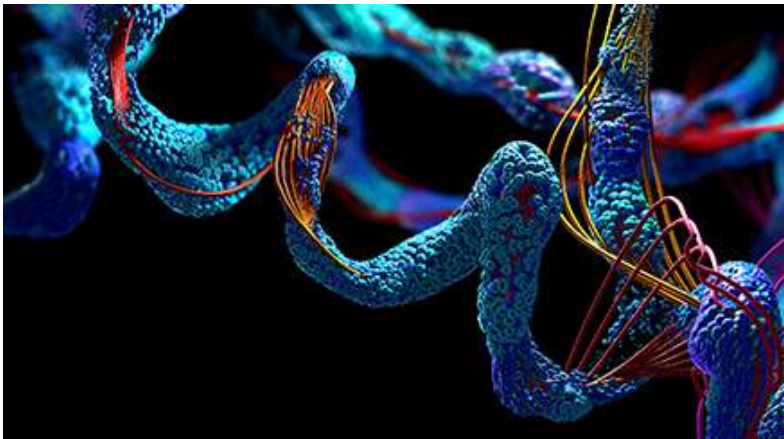
Nucleic acid drugs and  
Nano-bodies CRO/CDO  
Quality research service  
Core raw materials  
development



FDA/EU Industrialization  
Standard

# Technical Capacities

Yaohai Bio-Pharma delivers end-to-end biopharmaceutical services, with focuses on recombinant protein, nucleic acid drug and nanobody. With high efficiency and flexibility, Yaohai provides global biotechnology companies with CDMO services such as process development, IND-CMC pharmaceutical research, GMP production of clinical samples, registration application, etc., to serve customers with solutions for the whole process from DNA to commercial production. Yaohai is engaged in providing efficient and feasible CDMO services and solutions to customers and facilitate the R&D of new drugs.



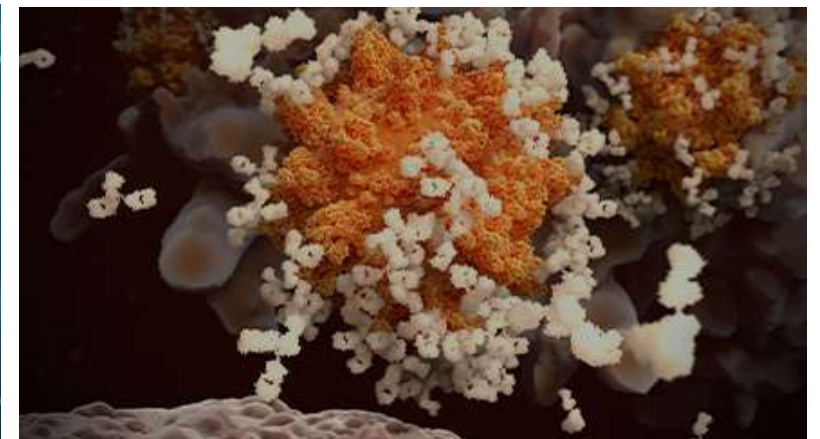
## Recombinant Protein

End-to-end CDMO service platform for recombinant protein/polypeptide drugs



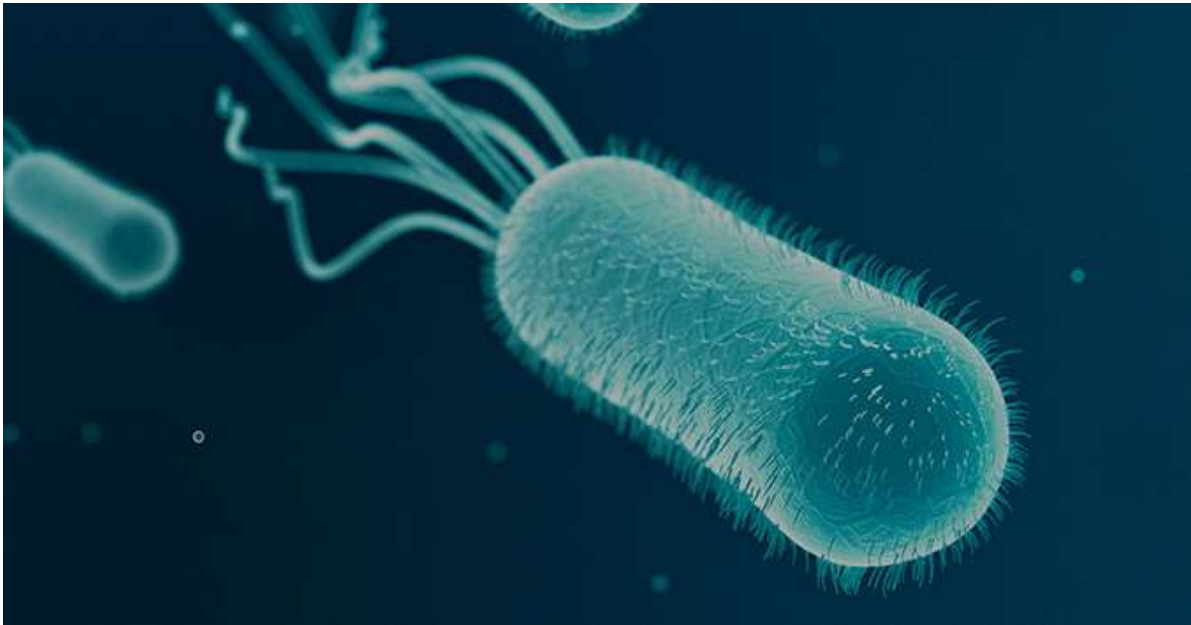
## Nucleic Acid Drug

Focusing on the use of plasmid and mRNA, accelerating the progress from R&D to clinical application

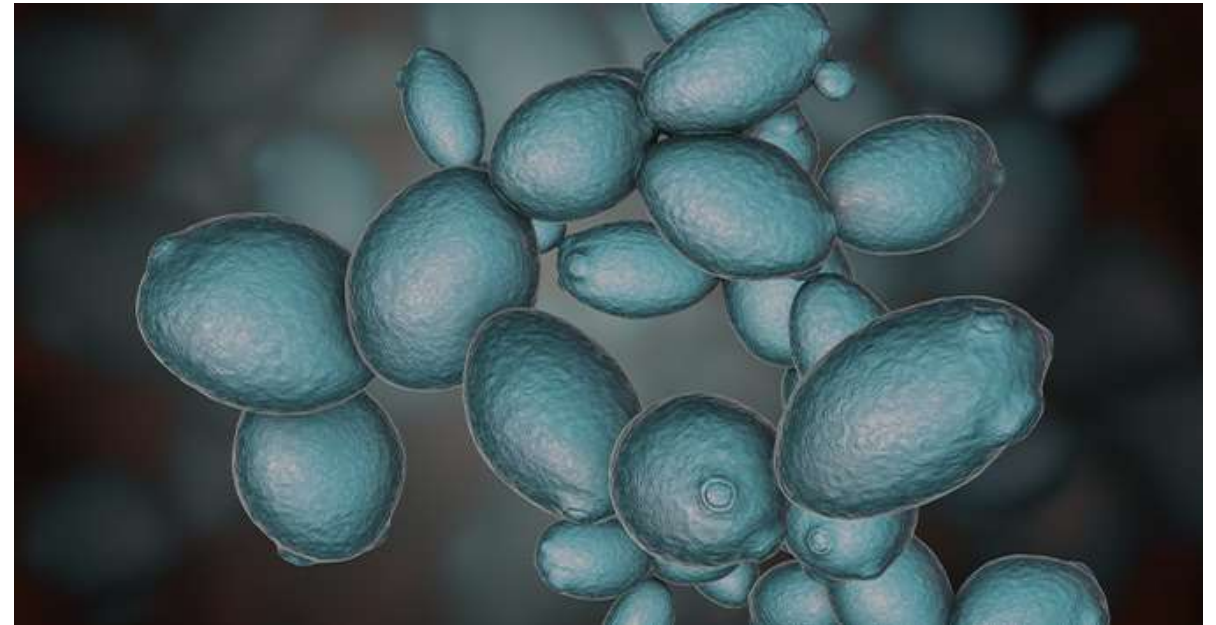


## Nanobody

Global expression platform



***E. Coli***



**Yeast Expression  
Pichia Pastoris, Han Nicholson, etc.**

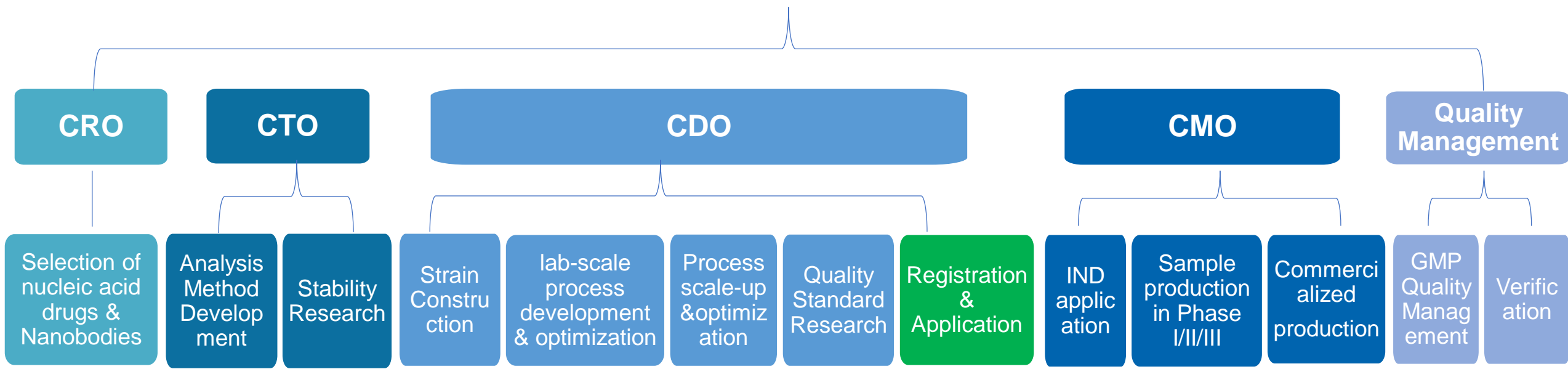
Yaohaibio has an integrated CMC development and cGMP production process platform to produce [recombinant proteins](#), [plasmids](#), and [antibody fragments](#) with [E.coli](#) and [yeast](#) expression systems, or the [bacterial strains provided by clients](#).



# Service System



## ONE-STOP CRTDMO



# Cooperated Projects

**US-China application**

**7**

**EU-China application**

**1**

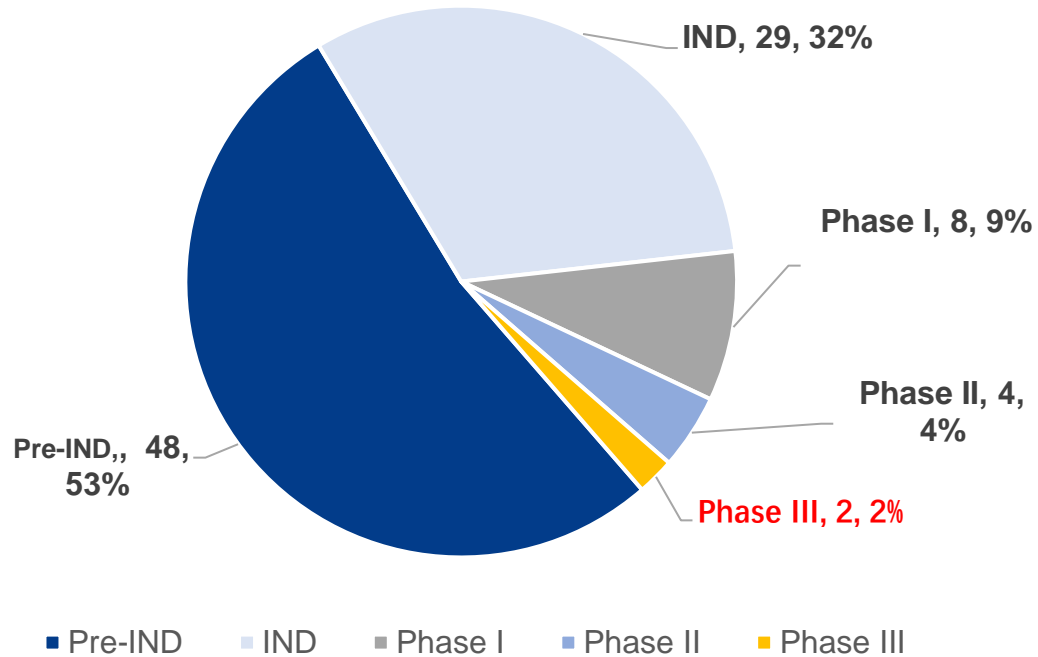
**AUS-China application**

**2**

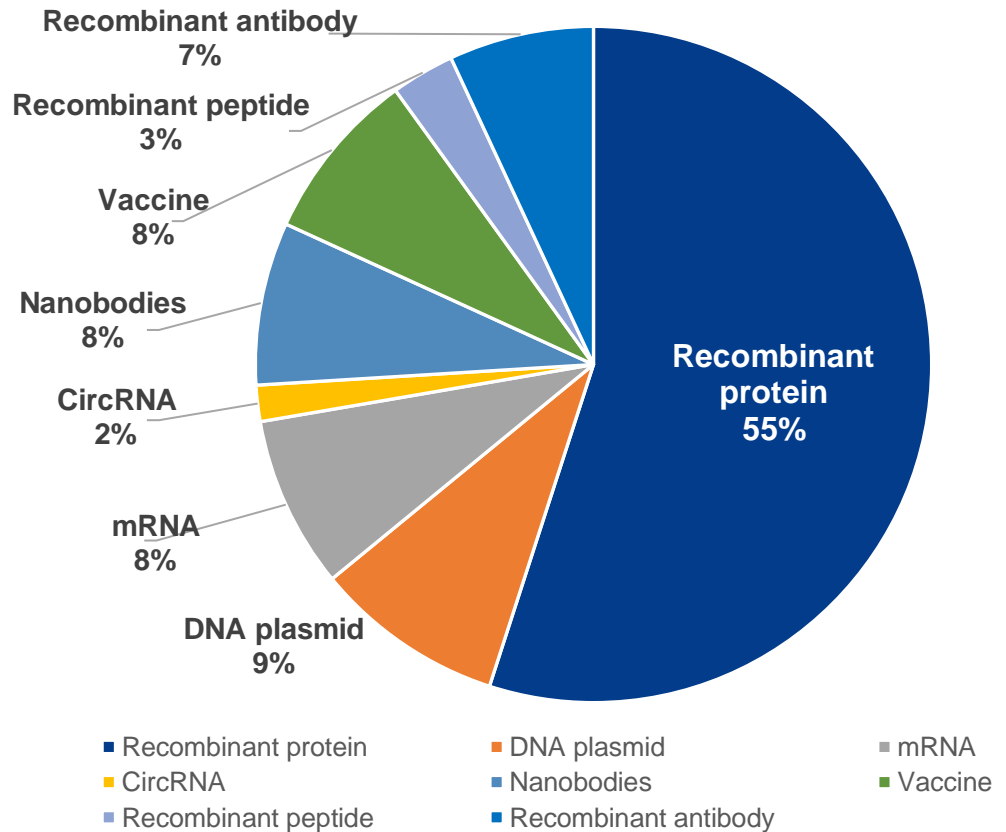
**CAN-China application**

**1**

Based on project phase



Based on project type





## Strain Construction & Strain Bank Establishment

- Strain construction
- GMP secondary strain library (WCB+MCB) establishment



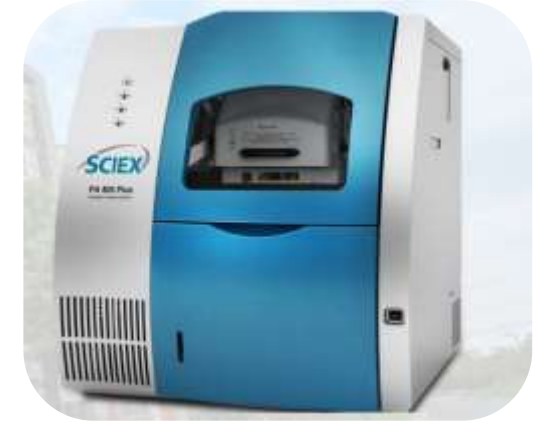
## Process Development & Optimization

- **Fermentation process** development & optimization
- **Purification process** development & optimization
- **Preparation process** development & optimization
- Related product preparation



## GMP Compliance Scale-up Production

- **Fermentation** scale-up & production
- **Purification** scale-up & production
- **Preparation** production
- Preparation of standards



## Method Development & Quality Control

- **Quality standards** research
- **Method** development & validation
- Sample commissioned testing
- **Stability & compatibility** research

# Core Service-Filling Production



## Workshop

## Equipment

## Dosage Form

## Specification Range

## Maximum Output



1500m<sup>2</sup> Aseptic preparation workshop in accordance with GMP requirements for Any Modalities (biologics, vaccines, chemicals...)

Filling speed:  
2ml vial 160~300 vials/min,  
10ml vial 140~200 vials/min  
Lyophilization capacity:  
2ml 37800 vials (4200 \* 9 layers)  
10ml 20043 vials (2227 \* 9 layers)

Pre-filled injectables  
Lyophilized powder injections  
Eye drops  
Oral solutions  
Inhalation formulations

1-25mL

Annual production:  
**10 million** injection (vials)  
**5 million** lyophilized powder for injection (vials)

# Service Advantages



We provides comprehensive biopharmaceutical end-to-end services with focuses on recombinant protein, nucleic acid drug and nanobody, delivers CDMO services including process development, IND-CMC pharmaceutical research, clinical sample GMP production, registration application, etc. And offers efficient and flexible solutions for the whole process from DNA level to commercial production.



## Professional leadership & team

Employees have an average of more than 5 years of industry experience, providing services, and promote the project progress with efficiency and coordination.



## Well equipped

GMP production base with Drug Production License, with 2-2000L automatic fermentation system to provide high qualified and diversified fermentation purification service.



## Highest level of quality compliance

Successfully passed FDA, NMPA, TGA and MFDS inspections



## Highly experienced & Efficient DS/DP Supply Chain

100+ clinical projects, 200+ commercial projects under negotiation.

# Service Process & period



## CTO

Analytical service	Period
Quality Specification establishment	10 days
Analytical development	10-90 days
Analytical method transfer, Qualification/Validation	5-30 days
Sample testing	1-30 days

## CDO

Strain and cell banking	Period
Gene synthesis Plasmid construction Strain construction High-yielding strain screening	30 days
GMP Master Cell Bank (MCB) generation	3 days
GMP Working Cell Bank (WCB) generation	3 days
Testing	45 days

## CDO

Process development	Optimization scale-up	Period
Fermentation development	Fermentation Optimization scale-up	60-90 days
Purification development	Purification Optimization scale-up	60-90 days
Sample testing		45 days
Process confirmation	Process confirmation	45 days

## CMO

Process Transfer	Full production	Period
Fermentation process Transfer Confirmation	Fermentation process Production	Depending on different process
Purification process Transfer Confirmation	Purification process Production	Depending on different process
Formulation process Transfer Confirmation	Drug product Production	Depending on different process
Method transfer Quality comparison	Release testing	15-45 days

# Equipment For PD



- 1 –Sartorius BIOSTAT C full-automatic Bioreactor-30L
- 2 –Quadruple fermentation system made by Bioengineering AG -7L
- 3 – GE AKTA System
- 4 –BIO RAD Gel Imaging System
- 5 – qPCR made by ThermoFisher
- 6 –SCIEX capillary electrophoresis;

# Equipment For DS



**Fermentation system 2000 L**



**Disc centrifuge**



**High pressure homogenizer**



**Automatic buffer  
Configuration/storage system**



**High-potency Manufacturing  
Suite**



**High pressure chromatography**



**Sterility Isolator**



**Hollow fiber system**



# Equipment For QC



**HPLC**  
Thermo (U3000/Vanquish)



**HPLC**  
Agilent 1260



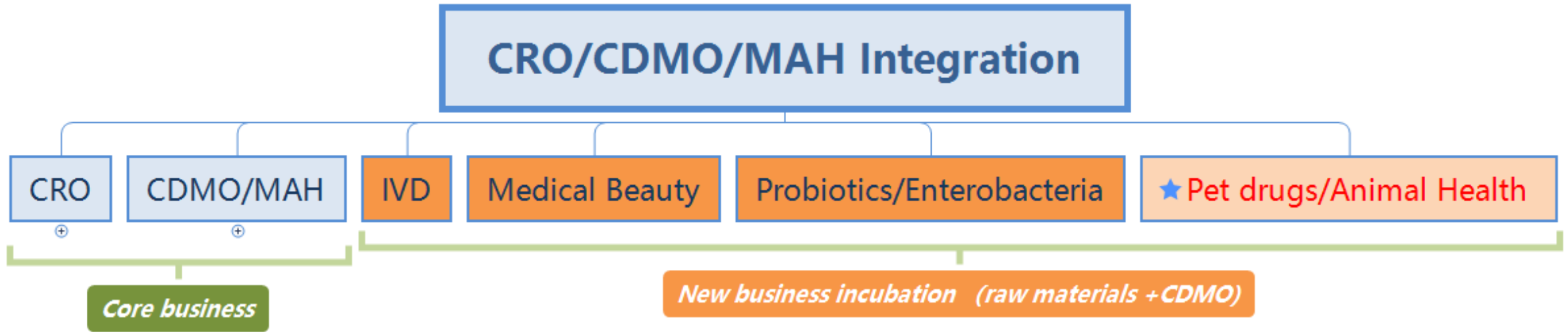
**Molecular  
Devices iD3**



**GC**  
Agilent 8890

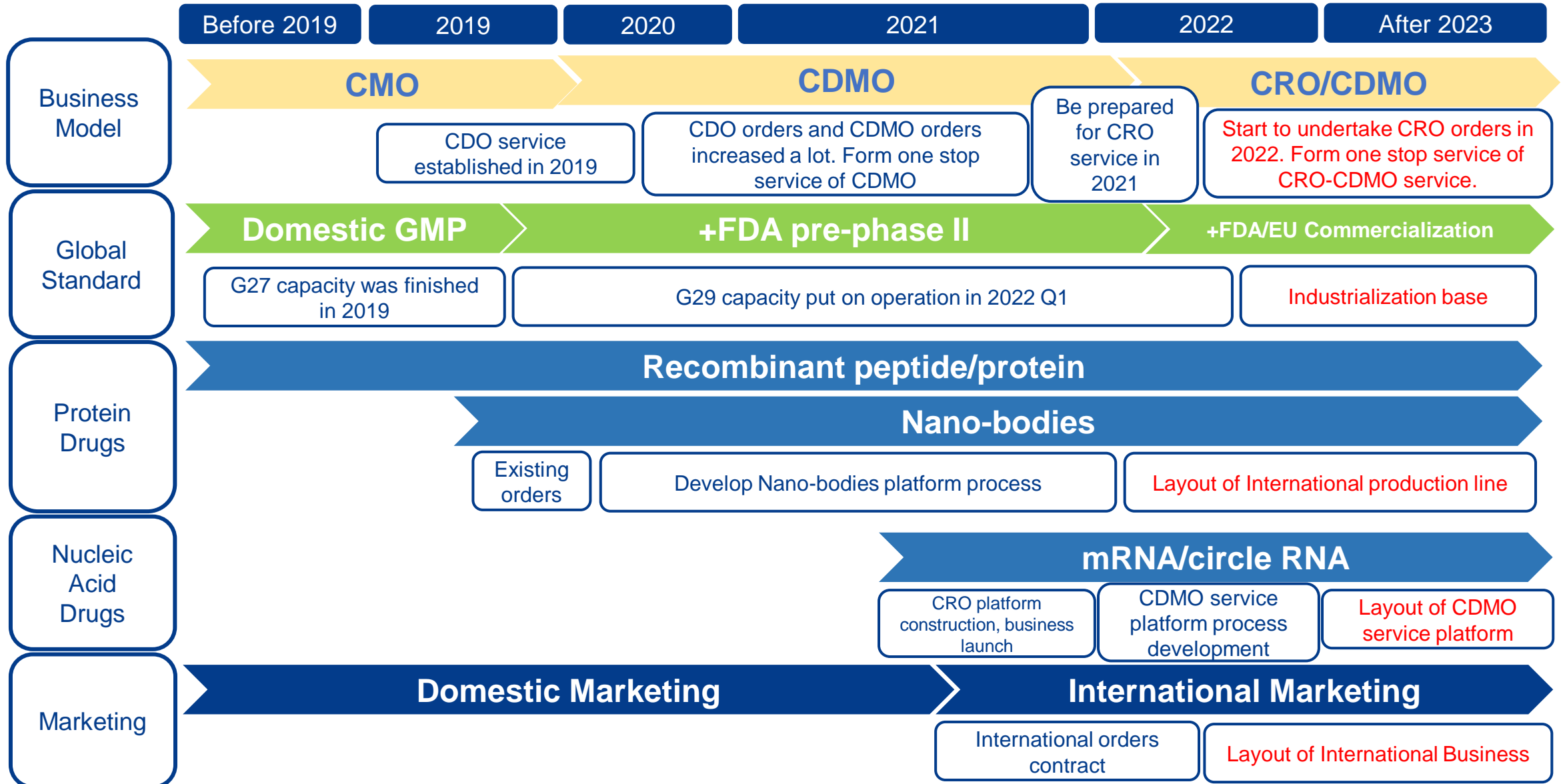


**QPCR**  
ABI QuantStudio5



- ◆ Extend service chain
- ◆ Form CRO/CDMO integration
- ◆ Promote the comprehensive competitive advantage of technology and scale
- ◆ Based on the microbiology expression and cultivation
  - ◆ Raw material and CDMO service integration
- ◆ Give full play to the comprehensive advantages of talent and microbial track

# Strategic Planning





**PART TWO**

## **Department Services**

# Drug Substance Service

20,000 m<sup>2</sup> Plant with  
GMP standard, including four areas



◆ Strain area (C level)

◆ Fermentation area  
(D level)



◆ Purification area  
(C level)

◆ Explosion-proof area  
(C level)



Multiple scales of bioreactor

◆ 50L, 100L, 200L, 500L, 1000L, 2000L

# Drug Substance Service



**Strain Bank  
Establishment  
within GMP  
system**



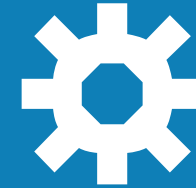
**Pilot-scale  
Process  
Optimization,  
Scale-up and  
Production**



**Production of  
Sample  
Preparation  
Batch for IND  
Registration  
Application**



**Sample  
production for  
Phase I-III  
Clinical Trial**



**FDA/NMPA  
Industrialized  
Production**



**Standards  
Preparation**

# Drug Production Experience

## Services

1

Preparation products of injection/ lyophilized powder for injection(vials)

2

IND sample preparation  
Clinical Phase I-III sample production  
MAH consigned production

3

Meets the requirements of sterile drug product of China NMPA, EU EMA, and US FDA

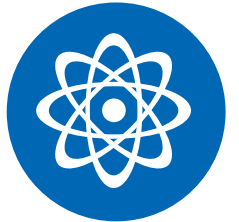


## Experiences

### Product Categories:

Peptides  
Proteins  
Plasmids

Recombinant vaccines  
Other standard drug products



### Project Phases:

pre-IND  
IND  
phase I  
phase II  
phase III



# Research Platform

“RNA<sup>Sci</sup>“ mRNA & circRNA research-grade sample preparation service platform

The platform contains four major technology modules: RNA<sup>Des</sup> (RNA structure design and optimization platform), RNA<sup>Syn</sup> (RNA synthesis and modification platform), RNA<sup>Pur</sup> (RNA purification platform), and RNA<sup>Qua</sup> (RNA quality analysis and control platform), which run through the whole lifecycle of circRNA design to sample formation.

RNA<sup>Des</sup>

RNA structure design and optimization platform

RNA Synthesis and Modification Platform

RNA<sup>Syn</sup>

RNA<sup>Pur</sup>

RNA purification platform

RNA quality analysis and control platform

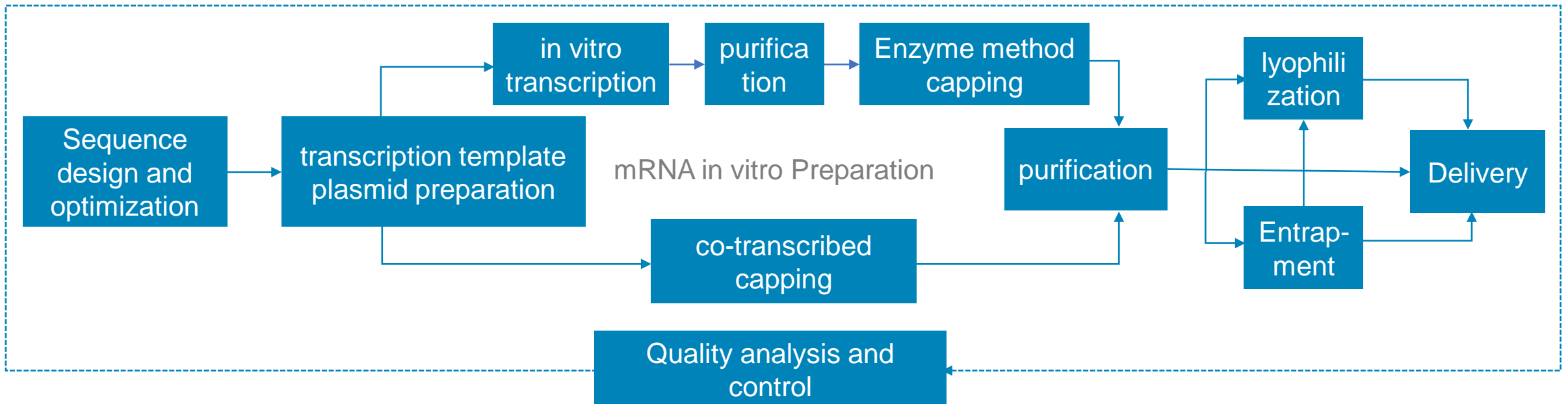
RNA<sup>Qua</sup>





## Scientific research level sample preparation service of mRNA

The outbreak of the COVID-19 in 2020 has pushed the mRNA technology to the center of the stage, and the related research is unprecedentedly popular. It has developed rapidly in infectious disease prevention, tumor treatment, protein replacement therapy, regenerative medicine, cell therapy and other fields. YaohaiBio has launched the “RNASci” mRNA scientific research level sample preparation platform, providing one-stop services for mRNA preparation, which runs through the whole life cycle from mRNA design to sample preparation, and comprehensively energizes the research and development of mRNA vaccines and drugs.



## 01 RECOBINANT PROTEIN development platform

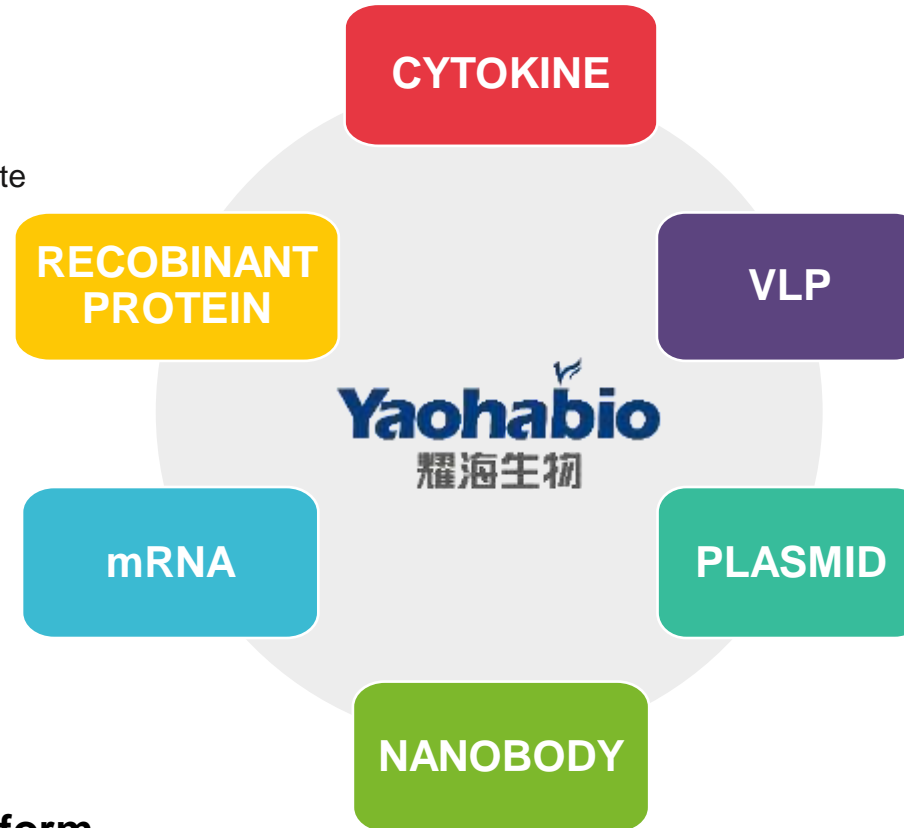
- 50+ projects
- **92%+** successful historical delivery rate
- Platform-based screening process

## 02 mRNA development platform

- Customized sequence design & optimization
- Multiple mRNA pre-products on sale, such as **EGFP**
- **15+** cooperative partners including universities, enterprises, institutions

## 03 NANOBODY development platform

- Full-ecological recombinant expression system of *E. coli*, yeast, mammalian cell
- Multi-valent: monovalent, bivalent, trivalent
- High Yield: up to **8g/L**



## 06 CYTOKINE development platform

- Specialized teams for list of strains
- **7** related project experiences, involving **interleukins, interferons, thymidine, insulin and its analogues**, etc.

## 05 VLP development platform

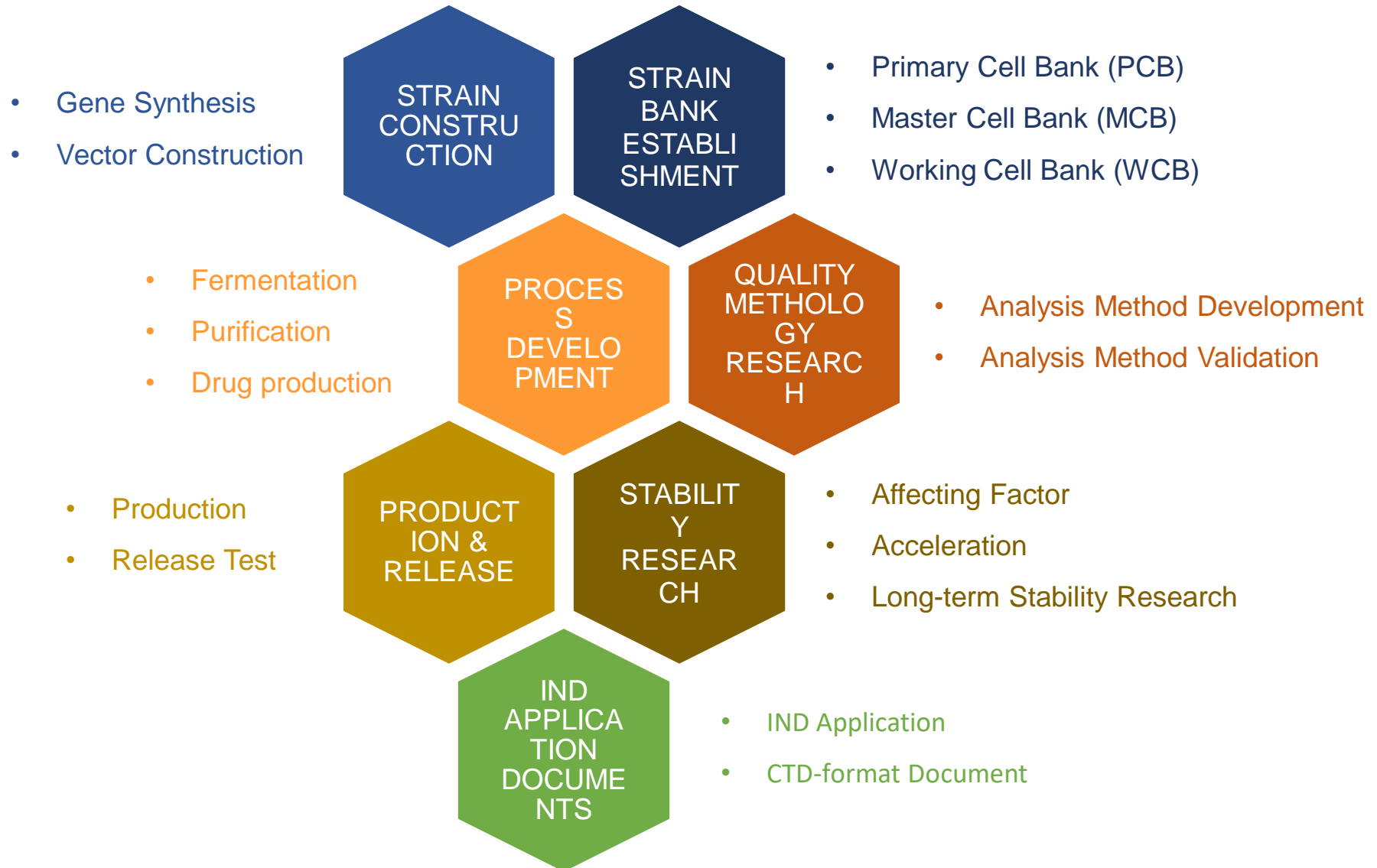
- Experienced in vaccine development
- Multi-valent: bivalent, tetravalent, 9/15-valent
- Multi-category: virus, phage,

## 04 PLASMID development platform

- **20+** multi-category projects, including bare plasmids, mRNA templates, gene therapy materials, vaccines
- Experienced in **industrialization: 2** clinical phase **III** projects

# Development Platform

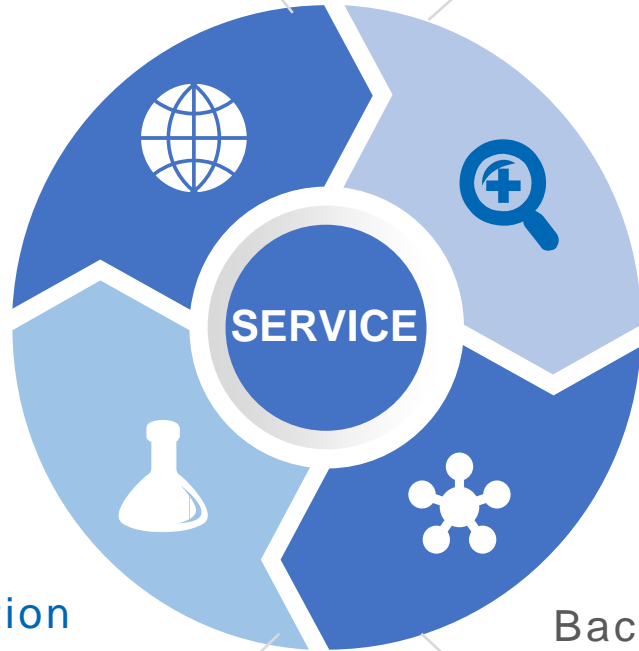
ONE-STOP  
INTEGRATED  
SOLUTIONS



# Pilot-Scale Service

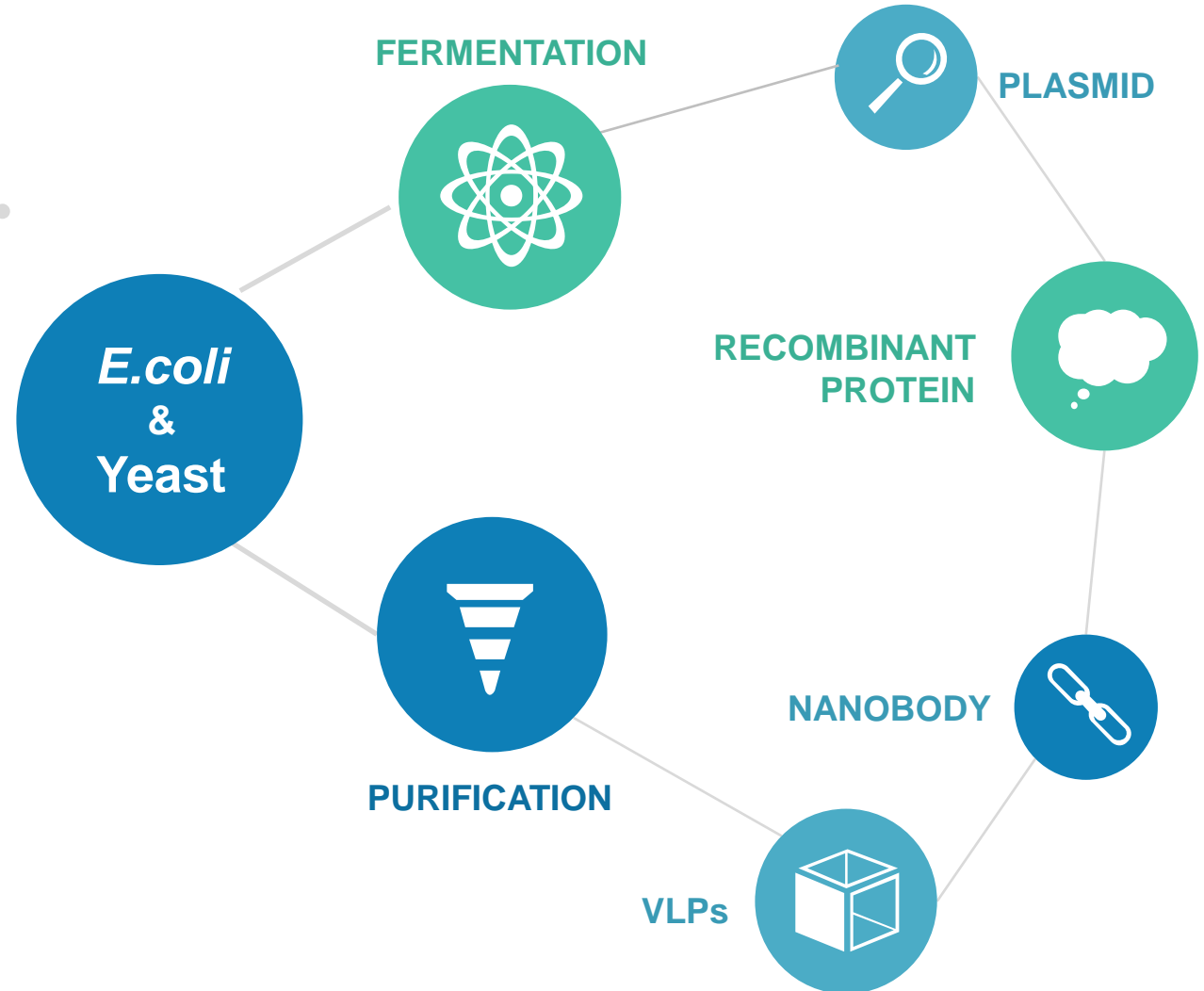
Fermentation pilot-scale process development & validation (30L/ 69L)

Purification pilot-scale process scale-up & validation



Purification sample preparation

Bacteria Pellet preparation



*E.coli*  
&  
Yeast

FERMENTATION

PLASMID

RECOMBINANT  
PROTEIN

NANOBODY

PURIFICATION

VLPs

## R&D QA Department

- The review of record files, the control of process exceptions and changes, make the process of the entire R&D project traceable.
- R&D record management to ensure the authenticity and reliability of the original records.
- The whole process of quality management and risk management of R&D experimental projects ensures the implementation of the R&D quality system and the continuous improvement in the later stage.

## Registration Compliance Department

- Responsible for the review and approval of drug registration materials for CRO projects, including biopharmaceutical new drug applications, various supplementary applications, etc.
- Assist R&D to standardize various experimental projects from the perspective of registration
- Responsible for communicating with clients of entrusted projects and following up on various entrusted trials related to drug registration

Scientific and efficient

**R&D Quality Management**

Unity of responsibility and power

# Quality Management



## Document/ Records Management

1. Review documents and records as required to ensure the uniqueness of all plans, reports, records and ledger numbers in the R&D process;
2. Supervise the writing and filing of records, establish a complete variety file, and provide data support for later reporting.



## Instrument/Equipment

1. According to the specific use of the equipment, the equipment is managed by grades;
2. Regular measurement and verification to ensure the accuracy of all experimental data



## R&D site management

1. R&D QA regularly conducts on-site inspections of experiments to ensure the integrity of equipment, on-site operations, and instrument use records;
2. Do a good job of cleaning management on site according to the document requirements;
3. Material control: can control different materials according to the requirements of laws and regulations.



## Process supervise & control

1. Investigate the abnormal situation in the process of research and development in time and record it completely;
2. Changes generated in the research and development process, according to the specific situation of the assessment change, confirm that it is enough to change the process

Regular on-site inspection

Abnormality,  
change  
& other documents

# Quality System Testing Capability



Category	Biochemical Testing	Physicochemical Testing	Microbiological Testing
Items	Expression of target product	Appearance	Plasmid Loss Rate
	Digestion Profile of Plasmid	PH	LB Plate Streak
	Protein Content	Visible Impurity	Resistance to Antibiotics
	Purity	Loading Capacity	Biochemical Reaction
	Molecular Weight	Insoluble Particles	Antibiotics Residues
	Activity Testing	Osmotic Pressure	Bacterial Endotoxin
	Exogenous DNA Residues	Water Content	Microbial Limits
	Host Bacteria Protein Residues		Asepsis
	Isoelectric Point		
	Ultraviolet Spectrum		
	Peptide Mapping		
	Identify		

**30 testing items and 50 testing methods are used in routine items testing.**

# Registration Service

With the experienced drug registration application service team, Yaohabio provides high-qualified, efficient and accurate registration services including IND/BLA application home and abroad, CMC consultation, registration application strategy guidance, preparation and submission assistance in CMC-related CTD documents, communication assistance with official authorities, on-site inspection guidance, training and conference on drug registration regulations organization. The core members of the registration team have abundant registration experience, in-depth understanding of registration-related regulations in China and abroad, and provide comprehensive guidance on regulations and strategy in full life cycle of product development.





## Registration Service



- Committed To CMC Regulatory Consulting Services
- Provide Guidance On CMC Strategy Making And Gap Analysis For Domestic And International Registration Applications
- Assist In Communicating With Regulatory Authorities, Responding To Approval Comments And Submitting Supplementary Documents
- Assist In Communication On Matters Related To Registration And Inspection
- Assist In The Collation, Review, Filing, Binding, Submission, Etc. Of Registration Application Documents
- Organize Meetings, Including CDE Consulting Meetings Of Types 1, 2, And 4 As Well As Other Meetings (Including The Submission Of Meeting Requests, Preparation Of Meeting Documents, And Attend The Meeting To Assist The Customers In Communicating With The Regulatory Authorities)

## Preparation Of Application Documents



- Preparation Of IND And NDA Application Documents
- Flexible And Customizable Registration Application Document Preparation Service



## On-Site Inspection

- Review Of Guidance On The Documents Preparation
- On-Site Review Of Guidance On The Drug Registration



## Regulatory Support Matrix

- Research On Regulations From Drug Regulatory Authorities Worldwide
- Regulatory Strategy & Implementation Guidance
- Sorting And Interpretation Of General Regulations And Individual Regulations
- Year-Round Routine Regulatory Consultation
- One-To-One Regulatory Consultation
- Project Management



## Other Value-Added & Special Services

- Project Demonstration During Project Technology Development Or Transfer
- Analysis Of IND/NDA Application Strategy
- Research And Assessment Of Special Varieties

# Registration Service Advantage

## Professional Team

The core members have rich experience in drug registration and project management for over 10 years. Multi-module expertise, numerous professional operation experience, and strong professional support from domestic and foreign experts.



## Real-time Information Sharing

Familiar with every communication channel of official authorities  
Regularly collect the latest regulatory trends  
Fully understand the laws and regulations  
Share the information after integration and analysis with a powerful regulatory database and document template database.

## Full Life Cycle Service Management

One-stop service chain, covering the establishment of R&D system, IND and NDA application, project management  
Implement the full lifecycle of drugs management concept in the full course of the project.

## Abundant Project Operation Experience

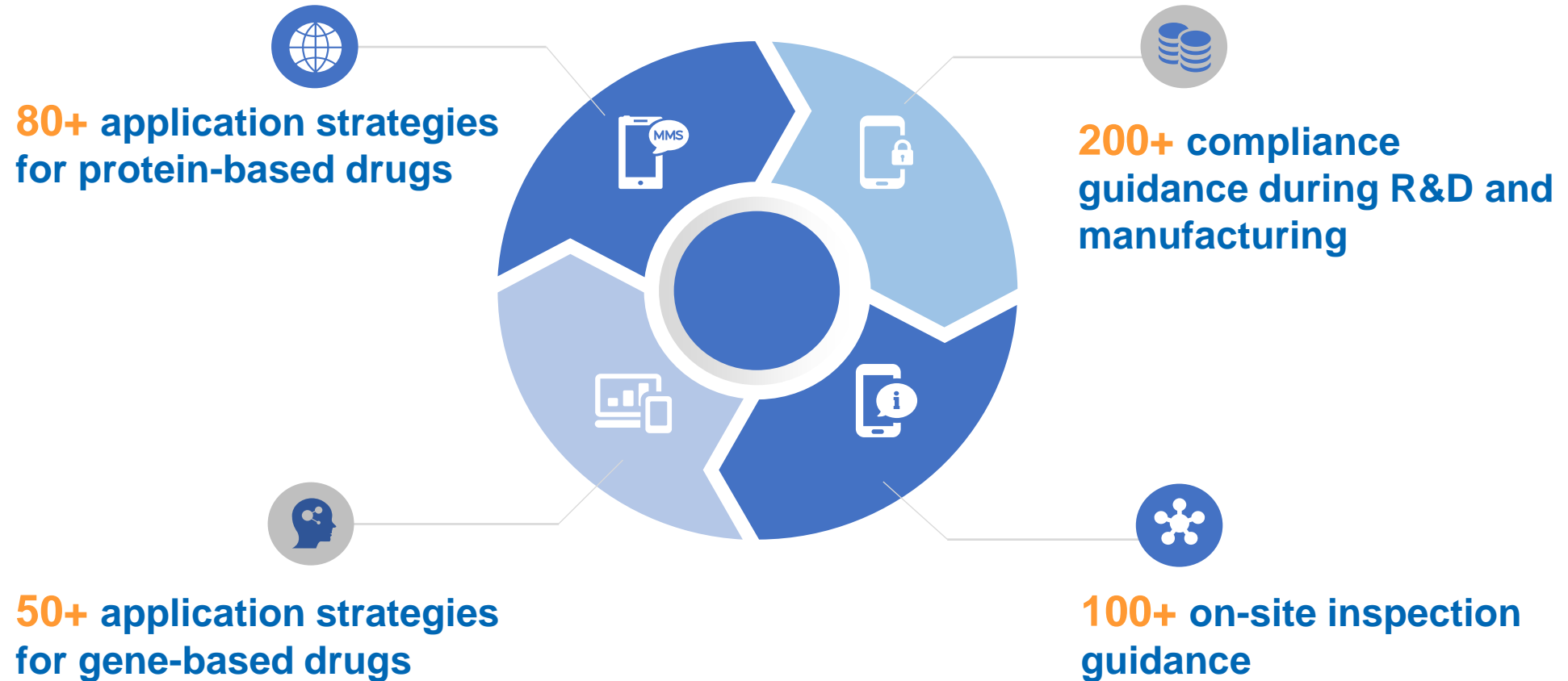
Served more than 200 customers  
Pre-evaluate the difficulties of projects and improve project efficiency significantly on the back of abundant project experience and skilled understanding of regulatory guidelines, review requirements and drug registration points.



## Project Management Improvement Service

Provide full life cycle planning and guidance service and feasible suggestions, focus on risk management and budget control, formulate practicable solutions to ensure project quality.

# Registration Experience





Serve whole-heartedly and  
create the future together

◆  
Yaohaibio will live up to your trust!

Jason Sounq

Director, International  
Business Development



Jiangsu Yaohai Bio-pharmaceutical Co., Ltd.

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